

**University of Houston-Downtown
College of Business
Bachelor of Business Administration (BBA)
Major in Management Program Guide**

UNOFFICIAL

(Applicability to an official degree plan is determined solely by the College of Business when student files for plan)

The programs of the University of Houston-Downtown College of Business are fully accredited by AACSB International - The Association to Advance Collegiate Schools of Business.

College of Business Admissions Information:

- This program is based on the 2004-05 UHD Catalog.
- Students currently enrolled at UHD must have completed at least 30 hours of college level work, including completion of English 1302, completion of Math 1301 with a “C” or better, with at least six of those hours completed at UHD, with an overall GPA on all UHD work of 2.0 or better, and have satisfied TASP obligation to be admitted in to the UHD College of Business.
- Transfer students must have 60 or more hours of college level work, including completion of English 1302, with an overall GPA of 2.0 on all work attempted, and have satisfied TASP obligation to be admitted directly into the UHD College of Business.
- For complete statement of Academic Requirements of the College of Business contact Office of Business Student Records, N-1037.

General Core Requirements:

	CIS 1301	Introduction to Computer Based Systems (or equivalent)
	ENG 1301	Composition I
	ENG 1302	Composition II
	ENG 23XX	Literature (3 hours, sophomore level or above)
	FINE ARTS	Fine Arts (3 hours - Art, Drama, or Music)
	POLS 2303	U.S. Government I (TX/US Constitutions)
	POLS 2304	U.S. Government II (TX/US Institutions)
	HIST 1305	United States History to 1877 (or equivalent)
	HIST 1306	United States History after 1877 (or equivalent)
	MATH 1301	College Algebra (or equivalent)
&	NATURAL SCIENCES	Natural Science Courses (2 semesters) _____&_____
	SOCIAL/BEHAVIORAL SCIENCE	Course selected from: ANTH 2301/2302; CJ 1301; ECO 1301; GEOG 1301/1302; PSY1303; or SOC 1303
	COMM 1304/3306	Speech Communication
	Satisfactory Completion of the Junior Writing Proficiency Exam	

Business Core Requirements:

	MATH 1305	Finite Math with Applications [<i>"C" in MATH 1301</i>] *
	MATH 1306	Fundamentals of Calculus with Applications [<i>"C" in MATH 1301</i>]
	ACC 2301	Financial Accounting
	ACC 2302	Managerial Accounting [<i>ACC 2301</i>]
	ECO 2301	Principles of Economics I (Macro) [<i>"C" in MATH 1301</i>]
	ECO 2302	Principles of Economics II (Micro) [<i>"C" in MATH 1301</i>]
	BA 2301/3300	Business Cornerstone [<i>sophomore standing, is co-req or pre-req to all UL CoB courses</i>]

<input type="checkbox"/>	BA 3301	Legal Environment of Business [completion of GenEd core+18 hrs, POLS 2303/2304] *
<input type="checkbox"/>	CIS 3302	Management of Information Systems [completion of GenEd core+18 hrs, CIS1301]
<input type="checkbox"/>	ENG 3302	Business and Technical Report Writing [3 hrs of Literature]
<input type="checkbox"/>	STAT 3309	Statistical Analysis for Business Applications I [MATH 1305/1306]
<input type="checkbox"/>	FIN 3302	Business Finance [completion of GenEd core+18 hrs, ACC 2301/2302/ECO 2301/2302; at least concurrent w/STAT 3309]
<input type="checkbox"/>	MGT 3301	Management of Organizations [completion of GenEd core+18 additional hrs]
<input type="checkbox"/>	MKT 3301	Principles of Marketing [completion of GenEd core+18 additional hrs]
<input type="checkbox"/>	MGT 3332	Quantitative Decision Making (QDM) ["C" or better in STAT 3309; MGT 3301]
<input type="checkbox"/>	ADM 4301	Business Communications [completion of GenEd core +48 additional hrs, declared in CoB]
<input type="checkbox"/>	BA 4302	Business Strategy (Policy; Capstone) [Senior Candidacy; all Core classes;WPE]

Management Major Requirements:

<input type="checkbox"/>	MGT 4308	Applied Organizational Behavior [MGT 3301]*
<input type="checkbox"/>	MGT 4330	Project Management [MGT 3332 or MGT 4305]

18 Credit hours selected as follows:

Minimum of 12 credit hours (4 courses) selected from:

<input type="checkbox"/>	MGT 3302	Human Resource Management [MGT 3301]
<input type="checkbox"/>	MGT 3304	Labor Management Relations [MGT 3302]
<input type="checkbox"/>	MGT 3306	Compensation Management [MGT 3302]
<input type="checkbox"/>	MGT 3307	Equal Opportunity Management [MGT 3301]
<input type="checkbox"/>	MGT 3399	Directed Studies in Management [Dept. and Dean's approval]
<input type="checkbox"/>	MGT 4301	International Management [GenEd core+18 additional hrs or instructor's approval]
<input type="checkbox"/>	MGT 4303	Small Business Management [GenEd core+18 additional hrs or instructor's approval]
<input type="checkbox"/>	MGT 4314	Quality Management [MGT 3301 and MGT 3332 or instructor's approval]
<input type="checkbox"/>	MGT 4390	Selected Topics in Management [Departmental approval]

Maximum of 6 credit hours (2 courses) selected from:

<input type="checkbox"/>	MGT 3303	Negotiating Skills and Techniques [GenEd core+18 additional hrs, PSY 1303]
<input type="checkbox"/>	MGT 3308	Purchasing Management [GenEd core+18 additional hrs, MATH 1305]
<input type="checkbox"/>	MGT 3309	Materials Management [GenEd core+18 additional hrs, MATH 1305]]
<input type="checkbox"/>	BA 3303	Environmental Issues in Business [BA 3301 or instructor's approval]
<input type="checkbox"/>	BA 3305	Entrepreneurship [GenEd core+18 additional hrs or instructor's approval]
<input type="checkbox"/>	BA 3308	Business Ethics [completion of GenEd core+18 additional hrs]

Upper Level Business Electives: 6 hours _____ _____

Lower/Upper Level Open Electives: 3 hours _____ _____

Total number of hours required for BBA with major in Management: 126

Total number of hours earned by student: _____

Have questions or need information? Contact:

Coordinator of Management Major:	Dr. Margaret Shipley	(713) 221-8571
MGT, MKT, & Business ADM Dept:	Dr. Forrest Aven, Dept. Chair	(713) 221-8593
Associate Dean, College of Business:	Dr. Carl Ruthstrom	(713) 221-8905
College of Business Advising Office:	Dr. Carmen Cuevas	(713) 221-8675
	Ms. Marilyn Tabacco	(713) 221-8675
	Tina Rodriguez (Assistant)	(713) 221-8675
College of Business Records Office:	Ms. Cecilia Longoria	(713) 221-8689
E-Mail Address:	cobadvise@uhd.edu	
University Website:	www.uhd.edu	
UHD Admissions & Records (350-S):		(713) 221-8522
UHD Financial Aid & Scholarships (330-S):		(713) 221-8041
UHD Career Services & Counseling (370-N):		(713) 221-8980
General Academic Advising (380-S):		(713) 221-8006

*PREREQUISITES IN ITALICS/BRACKETS